Often, people state their position without showing how they arrived at that conclusion.

e.g. Russia should be excluded from the G8.

Just like when we're solving a problem on a math test, we have to "show our work" in an argumentative

In the social sciences and hard sciences, evidence is often quantitative data (involving numbers or measurements) or qualitative data (which describes qualities using language). This type of evidence includes survey results, statistics, raw scores, ratios, verbal responses, etc., and it comes from formal experiments or empirical studies. When using quantitative data (data with numbers), it is important to provide context

if you choose to argue by analogy, make sure the underlying premises are true.

e.g. I